

## COMPENSATION PLAN AND BENEFITS

**Sales Commission** =  $X\% \times 10 \times \text{BVP}$

**Override Bonus** = Your commission % minus that of your closest level downline's commission %. To receive an override, the downline's level must be below yours.

Example = If you are at the Manager level, and your Downline at the Distributor level makes a sale/purchase, you will receive  $32\% - 15\% = 17\%$  Override Bonus if there is no Supervisor between you. If there is a Supervisor between, your Override will be  $32\% - 24\% = 8\%$  Override Bonus.

3-12 Presidents  
with  
500 PGBVP

	14760 BVP + 4 Managers or 2 First Level Managers + 4 second level Managers	2475 BVP + 2 Supervisors	SUPREME PRESIDENT'S CLUB
Qualifications = Registration + 45 BVP	PRESIDENT  40% Sales Commission	MANAGER  32% Sales Commission	40% Sales Commission
	8% Override Bonus  (40% - 32% = 8%)	8% Override Bonus  (32% - 24% = 8%)	8% Override Bonus  (40% - 32% = 8%)
	16% Override Bonus  (40% - 24% = 16%)	8% Override Bonus  (24% - 15% = 9%)	16% Override Bonus  (40% - 24% = 16%)
DISTRIBUTOR  15% Sales Commission	25% Override Bonus  (40% - 15% = 25%)	17% Override Bonus  (32% - 15% = 17%)	25% Override Bonus  (40% - 15% = 25%)

## QUICK SALES COMMISSION REFERENCE

	Distributor	Supervisor	Manager	President/ Supreme President
<b>Commission % =</b>	15%	24%	32%	40%

**Description:**

SOQI Bed	\$517.50	\$828.00	\$1,104.00	\$1,380.00
The Combo	\$187.50	\$300.00	\$400.00	\$500.00
The Chi Machine®	\$67.50	\$108.00	\$144.00	\$180.00
HotHouse®	\$120.00	\$192.00	\$256.00	\$320.00
Grande HotHouse®	\$135.00	\$216.00	\$288.00	\$360.00
Advanced Electro Reflex Energizer™	\$60.00	\$96.00	\$128.00	\$160.00
E-Power	\$84.00	\$134.40	\$179.20	\$224.00
Total Health Formula	\$6.00	\$9.60	\$12.80	\$16.00
BetaLoe®	\$3.00	\$4.80	\$6.40	\$8.00

New Item #	Description	Price	BVP
SX020H3	SOQI Bed	\$4299.00	345
SX001	The Combo	\$1379.00	125
SS001C2	The Chi Machine	\$480.00	45
SY010A2	HotHouse	\$899.00	80
SY010D2	Grande HotHouse	\$999.00	90
SR002A2	Advanced Electro Reflex Energizer	\$480.00	40
SE018A2	E-Power	\$649.00	56
NS007	Total Health Formula	\$49.00	4
NB001	BetaLoe	\$29.99	2